

# ONE STOP SOLUTION FOR ALL YOUR IT NEEDS

## **OVERVIEW**



A leading IT System Integrator in Middle East & Africa.
Over 16 years of Industry Experience & Presence in the Region.
Professionals Dedicated to Serve you.
Formidable name in verticals of Hospitality, Retail & Trading, Oil & Gas, Real Estate, Government, Telecom etc.
The company's main objective is to bridge the gap between inventers & implementers, by providing a strategic distribution model, which nurtures the reseller chain, understands their needs, streamlines logistics & provide support on pricing.
An amazing service of pre-support and post support to keep our customers happy and satisfied.

#### **OUR OFFERINGS**



□ V.R Boss is a master provider of a wide range of IT Business Solutions, Management Solutions and Managed Services to cater to the ever-changing IT and business needs of region.
□ With the most complete portfolio in the industry, under a single hallmark, V.R Boss offers Data storage management, Infrastructure, Security, Storage, Test & Measurement, Telecom, Wireless, Software & Web Solutions and Hardware solutions among others.
□ One Stop Solution for System Integrators.
□ The company regularly categorizes and introduces to the market innovative technology solutions which help meet the specific IT needs of the region.
□ Our job does not end after delivery of products. We train partners on product features and help them seamlessly integrate individual processes and solutions.

#### **OUR OFFERINGS**



### FIND THE BEST SOLUTIONS WITH US FOR THE MIDDLE EAST AND AFRICA REGION









### WHY ARE WE DIFFERENT



Delivers robust and innovative solutions for its partner and resellers.
Proposes the industry's comprehensive set of functionality.
We believe in 5 strategies of commercials: Sell and Deliver; Plan and Buy; Store and Move; Manage and Comply; and Report and Improve.
We thank our employees for cultivating long term relationships with our clients by focusing on delivering benefits to our customers.
Besides implementation and training, we guarantee them customer support and service.
Team of Experts with years of Knowledge on latest technology
We have a highly enthusiastic on-field and back-office sales staff

☐ Web-sales team

#### **SOLUTION WE OFFER**



- ☐ IP PBX
- ☐ IVR Solution
- ☐ Call recording
- Wifisoft
- ☐ Call center solution
- ☐ Contact center solution
- ☐ Customer feedback system









- Wireless Products
- ☐ GSM Gateways
- ☐ CRM
- ☐ Click to Call
- ☐ Digital and Multi Media Marketing
- ☐ Web Hosting
- ☐ Mobile Apps and Development
- ☐ Content Management



### **Range of Products We Have**

- **IP PBX** which is also known as VoIP Phone system works in a very smooth manner which consists of one or more SIP phones, VoIP Phones. IP PBX servers also provides an option of VoIP Gateway with it. IP PBX server is also similar to the proxy Server like SIP Clients, soft phones or hardware based physical phones. The user just need to register the IP PBX Server and call.
- V R BOSS provides best quality IVR Solution which can generate high class customized IVR application as per the business needs. With the help of **IVR solution** from us you can easily communicate with your client with the best information at the right time. We provide automated speed recognition facility in the IVR system which helps easily to gather the customer information and match it with the data which is present in the CRM and back office system to provide the best personalized, conversation service.
- V R BOSS delivers the best kind in **call billing software** which is compatible with all kind of PBX systems. The software has the capacity to monitor telephone cost in the company, enables to have a look at each telecommunication and allows the top management to have a detail analysis of every call made from the organization. The software allows to enhance the corporate security, increases the productivity of the employees and also delivers a detailed report as needed.
- **Wi-Fi-soft** is a perfect hardware and software solution for hotspot and wireless ISP industry. We provide carrier-class operational support system (OSS) for managing wireless networks and hotspot systems. In layman's terms, we provide all the necessary products and services necessary to operate Wi-Fi hotspots and wireless ISP businesses from a central location. Our hosted, backend management solutions WiFiLAN help hotspot operators and service providers to easily install hotspots in any public venues and operate them from a single console.



### **Range of Products We Have**

- If you want to cut down your extra cost and manage your customer base in the best manner then a **contact center solution** can help you with that. This solution will streamline things for you to monitor your agents at the same time build your customer database. The solution is designed in a very user-friendly manner which easily intimates when a call comes in and also helps the agents to feed the customer information there and then to build up the database for their marketing and customer support purpose. It also provides you the facility to export the database in an excel sheet in a proper format as per the information been provided to the software while attending the call.
- **CRM** is one of the best application today which helps the business and organization to increase their profitability as per their needs. The customer relationship management solution which we provide to our clients are available in various brand ranging from lowest price to the best price. With the help of CRM you can manage your customer database, sales pipelines and also know the Return on Investments. The reports can be generated within minute's time to know the actual revenue of the business generated in the current fiscal year.
- V R Boss delivers the best and easy methods to take feedback from all your valuable clients. The **feedback management system** is made in a very professional manner which enables the organization to take their customer feedback and reviews through web, IPad as well as tablets. You can design your own beautiful and customized feedback forms to make it interactive and easily accessible for your customer.



### **Range of Products We Have**

- If you do not have a website then it's high time for you to have one. We are here to provide you the best **digital marketing services** for you when it comes to having a responsive website with each and every feature that can help it stay at top 10 in the google search results. We have a team of experts who are well experienced in providing you the best strategies with the help of digital and multimedia marketing in Dubai. Social media marketing, search engine optimization, PPC and third party advertisements can help your website grow in your field at a faster rate.
- you can see that almost 75% of the companies today are on World Wide Web. Are you also having your own website? If not then you really need to have one. With a website you can get double the traffic and also get a good business revenue. We help you in providing you the best **hosting platform** which can help you in getting the best benefits. We provide you server hosting as well as cloud hosting platform at a much inexpensive price so it's all up to you to decide on which platform do you prefer. We see to it that your website is provided with every single feature and service and hosted on the safest platform.
- The range of options we have include Wireless routers, Point to point wireless solution, Point to multi point wireless solution, Wireless security solution, Access point, Wireless Tools and services which are made in some of the well-known brands worldwide. We have a set of experts with us who provide the best services to our clients as per their specific requirement. The **wireless solution** which we provide range in frequency as per the need of client. We see to it that the client is able to connect to their business anywhere and anytime without any kind of disturbance.

#### PRE SUPPORT AND POST SUPPORT SERVICE



- ✓ TEAM OF EXPERTS
- ✓ YEARS OF KNOWLEDGE TECHNOLOGY
- ✓ HIGHLY ENTHUSIASTIC ON-FIELD AND BACK-OFFICE SALES STAFF
- ✓ WEB-SALES TEAM





### **GET IN TOUCH FOR ANY KIND OF ENQUIRY**



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